

China Yuchai International Announces Unaudited First Quarter 2018 Financial Results

10/05/18

SINGAPORE, May 10, 2018 /PRNewswire/ -- **China Yuchai International Limited** (NYSE: CYD) ("China Yuchai" or the "Company"), a leading automotive manufacturer and distributor of engines for on- and off-road applications in China through its main operating subsidiary, Guangxi Yuchai Machinery Company Limited ("GYMCL"), collectively known as the "Group", announced today its unaudited consolidated financial results for the first quarter ended March 31, 2018. The financial information presented herein for the first quarter of 2018 and 2017 is reported using International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

Financial Highlights for the First Quarter of 2018

The comparative figures for first quarter of 2017 were restated due to the adoption of IFRS 15 Revenue from Contracts with Customers by a full retrospective application. The financial impact on the adoption of IFRS 15 is described and attached at the end of the press release.

- Net revenue was RMB 4.3 billion (US\$ 689.7 million) compared with RMB 4.6 billion in the first quarter of 2017;
- Gross profit was RMB 853.5 million (US\$ 135.7 million), with an increase in gross margin to 19.7%, compared with RMB 856.0 million and a gross margin of 18.8% in the first quarter of 2017;
- Operating profit was RMB 424.2 million (US\$ 67.5 million) compared with RMB 430.2 million in the first quarter of 2017;
- Net earnings attributable to China Yuchai's shareholders was RMB 242.8 million (US\$ 38.6 million) compared with RMB 248.5 million in the first quarter of 2017;
- Basic and Diluted earnings per share were RMB 5.94 (US\$ 0.95) and RMB 5.93 (US\$ 0.94) respectively compared with RMB 6.10 in the first quarter of 2017;
- The total number of engines sold was 110,113 units compared with 120,010 units in the first quarter of 2017.

Net revenue for the first quarter of 2018 decreased by 4.7% to RMB 4.3 billion (US\$ 689.7 million) compared with RMB 4.6 billion in the first quarter of 2017. This decrease was mainly due to a decline in the number of units sold which was mitigated by a higher average selling price from a better product mix.

The total number of engines sold by GYMCL in the first quarter of 2018 decreased by 8.2% to 110,113 units compared with 120,010 units in the same quarter last year. Lower unit sales primarily reflected reduced sales of agricultural engines during the first quarter of 2018. According to data reported by the China Association of Automobile Manufacturers, in the first quarter of 2018, sales of commercial vehicles (excluding gasoline-powered and electric-powered vehicles) increased by 3.6%. The market was led by a 13.8% increase in heavy-duty truck sales. The bus market increased by 4.1% led by 8.7% increase in light-duty buses but was partially offset by lower heavy- and medium-duty bus sales.

Gross profit was RMB 853.5 million (US\$ 135.7 million) compared with RMB 856.0 million in the first quarter of 2017. Gross margin rose to 19.7% from 18.8% in the first quarter of 2017. The gross profit margin increase was mainly attributable to a better product mix.

Other operating income increased by 27.5% to RMB 50.5 million (US\$ 8.0 million) from RMB 39.6 million in the first quarter of 2017. The increase was primarily due to higher interest income from bank deposits.

Research and development ("R&D") expenses decreased by 3.8% to RMB 119.9 million (US\$ 19.1 million) compared with RMB 124.6 million in the first quarter of 2017. As a percentage of net revenue, R&D spending was 2.8% for the first quarter of 2018 and 2.7% for the same quarter last year. The lower R&D expenses were due to lower consultancy fees in the first quarter of 2018. R&D expenses continued to reflect the further development and testing costs of new engines to meet higher emission standards and ongoing efforts to improve engine quality.

Selling, general & administrative ("SG&A") expenses increased by 5.6% to RMB 359.9 million (US\$ 57.2 million) compared with RMB 340.8 million in the first quarter of 2017. SG&A expenses represented 8.3% of net revenue compared with 7.5% in the first quarter of 2017. The increase was primarily related to higher personnel costs.

Operating profit was RMB 424.2 million (US\$ 67.5 million) compared with RMB 430.2 million in the first quarter of 2017. The operating margin increased to 9.8% from 9.4% in the same quarter last year. The margin increase was primarily due to higher gross profit margin during the first quarter of 2018.

Finance costs decreased by 15.9% to RMB 22.5 million (US\$ 3.6 million) compared with RMB 26.8 million in the first quarter of 2017. Lower finance costs mainly resulted from lower bills discounting during the first quarter of 2018.

Net earnings attributable to China Yuchai's shareholders was RMB 242.8 million (US\$ 38.6 million) compared with RMB 248.5 million in the same quarter last year.

Basic and diluted earnings per share were RMB 5.94 (US\$ 0.95) and RMB 5.93 (US\$0.94) respectively, compared with basic and diluted earnings per share of RMB 6.10 in the same quarter last year.

Basic earnings per share in the first quarter of 2018 was based on a weighted average of 40,858,290 shares, and diluted earnings per share was based on a weighted average of 40,916,810 shares compared with 40,712,100 basic and diluted shares in the same quarter last year.

Balance Sheet Highlights as at March 31, 2018

- Cash and bank balances were RMB 4.8 billion (US\$ 770.2 million) compared with RMB 6.0 billion at the end of 2017;
- Trade and bills receivables were RMB 8.9 billion (US\$ 1.4 billion) compared with RMB 7.0 billion at the end of 2017;
- Inventories were RMB 2.5 billion (US\$ 405.4 million) compared with RMB 2.6 billion at the end of 2017;
- Trade and bills payables were RMB 5.4 billion (US\$ 865.1 million) compared with RMB 5.2 billion at the end of 2017;
- Short- and long-term bank borrowings remained unchanged at RMB 1.6 billion (US\$ 258.1 million).

Mr. Weng Ming Hoh, President of China Yuchai, commented, "With our broad portfolio of engines for on- and off-road market sales, our strategy of supplying engines to multiple markets is providing growth in some areas even as other markets are stagnant. We continue to focus on improving our operational efficiency and maintain our strong financial condition."

Exchange Rate Information

The Company's functional currency is the U.S. dollar and its reporting currency is Renminbi. The translation of amounts from Renminbi to U.S. dollars is solely for the convenience of the reader. Translation of amounts from Renminbi to U.S. dollars has been made at the rate of RMB 6.2881 = US\$ 1.00, the rate quoted by the People's Bank of China at the close of business on March 31, 2018. No representation is made that the Renminbi amounts could have been, or could be, converted into U.S. dollars at that rate or at any other certain rate on March 31, 2018 or at any other date.

Unaudited First Quarter 2018 Conference Call

A conference call and audio webcast for the investment community has been scheduled for 8:00 A.M. Eastern Daylight Time on May 10, 2018. The call will be hosted by Mr. Weng Ming HOH, President, and Dr. Thomas Phung, Chief Financial Officer of China Yuchai. They will present and discuss the financial results and business outlook of the Company followed with a Q&A session.

Analysts and institutional investors may participate in the conference call by dialing +1-866-519-4004 (United States), +800-906-601 (Hong Kong), 400-620-8038 (China) or +65 67135090 (International), Conference Code: **5746819** approximately five to ten minutes before the call start time.

For all other interested parties, a simultaneous webcast can be accessed at the investor relations section of the Company's website located at <http://www.cyilimited.com>. Participants are requested to log into the webcast at least 10 minutes prior to the scheduled start time. The recorded webcast will be available on the website shortly after the earnings call.

About China Yuchai International

China Yuchai International Limited, through its subsidiary, Guangxi Yuchai Machinery Company Limited ("GYMCL"), engages in the manufacture, assembly, and sale of a wide variety of light-, medium- and heavy-duty engines for trucks, buses, passenger vehicles, construction equipment, marine and agriculture applications in China. GYMCL also produces diesel power generators. The engines produced by GYMCL range from diesel to natural gas and hybrid engines. Through its regional sales offices and authorized customer service centers, the Company distributes its engines directly to auto OEMs and retailers and provides maintenance and retrofitting services throughout China. Founded in 1951, GYMCL has established a reputable brand name, strong research and development team and significant market share in China with high-quality products and reliable after-sales support. In 2017, GYMCL sold 367,097 engines and is recognized as a leading manufacturer and distributor of engines in China. For more information, please visit <http://www.cyilimited.com>.

Safe Harbor Statement

This news release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe", "expect", "anticipate", "project", "targets", "optimistic", "confident that", "continue to", "predict", "intend", "aim", "will" or similar expressions are intended to identify forward-looking statements. All statements other than statements of historical fact are statements that may be deemed forward-looking statements. These forward-looking statements including, but not limited to, statements concerning the Company's operations, financial performance and condition are based on current expectations, beliefs and assumptions which are subject to change at any time. The Company cautions that these statements by their nature involve risks and uncertainties, and actual results may differ materially depending on a variety of important factors

such as government and stock exchange regulations, competition, political, economic and social conditions around the world and in China including those discussed in the Company's Form 20-Fs under the headings "Risk Factors", "Results of Operations" and "Business Overview" and other reports filed with the Securities and Exchange Commission from time to time. All forward-looking statements are applicable only as of the date they are made, and the Company specifically disclaims any obligation to maintain or update the forward-looking information, whether of the nature contained in this release or otherwise, in the future.

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CHINA YUCHAI INTERNATIONAL LIMITED
UNAUDITED CONSOLIDATED INCOME STATEMENTS
For the quarters ended March 31, 2018 and 2017
(RMB and US\$ amounts expressed in thousands, except per share data)

	March 31, 2018		March 31, 2017	
	RMB '000	US\$ '000	RMB '000	US\$ '000
			Restated	
Revenue	4,337,094	689,730	4,552,639	724,009
Cost of goods sold	(3,483,614)	(554,001)	(3,696,657)	(587,881)
Gross profit	853,480	135,729	855,982	136,128
Other operating income, net	50,491	8,030	39,606	6,299
Research and development costs	(119,909)	(19,069)	(124,583)	(19,813)
Selling, general and administrative costs	(359,882)	(57,232)	(340,812)	(54,200)
Operating profit	424,180	67,458	430,193	68,414
Finance costs	(22,519)	(3,581)	(26,761)	(4,256)
Share of results of associates and joint ventures	7,717	1,227	2,102	334
Profit before tax	409,378	65,104	405,534	64,492
Income tax expense	(81,159)	(12,907)	(73,058)	(11,618)
Profit for the period	328,219	52,197	332,476	52,874
Attributable to:				
Equity holders of the parent	242,837	38,619	248,503	39,520
Non-controlling interests	85,382	13,578	83,973	13,354
	328,219	52,197	332,476	52,874
Net earnings per common share				
- Basic	5.94	0.95	6.10	0.97
- Diluted	5.93	0.94	6.10	0.97
Unit sales	110,113		120,010	

CHINA YUCHAI INTERNATIONAL LIMITED
SELECTED UNAUDITED CONSOLIDATED BALANCE SHEET ITEMS
For the periods ended March 31, 2018 and December 31, 2017
(RMB and US\$ amounts expressed in thousands)

	March 31, 2018		December 31,
	(Unaudited)		2017
	RMB '000	US\$ '000	(Audited)
			Restated
Cash and bank balances	4,843,388	770,247	6,029,207
Trade and bills receivables	8,887,011	1,413,306	7,031,544
Inventories	2,549,451	405,441	2,572,745
Trade and bills payables	5,439,599	865,062	5,177,123
Short- and long-term interest-bearing loans and borrowings	1,622,918	258,094	1,626,341
Equity attributable to equity holders of the parent	8,475,617	1,347,882	8,335,433

CHINA YUCHAI INTERNATIONAL LIMITED

Impact on adoption of IFRS 15 Revenue from Contracts with Customers:

The figures presented below are all rounded to the nearest thousand.

IFRS 15 Revenue from Contracts with Customers

IFRS 15 *Revenue from Contracts with Customers* is effective for the annual periods beginning on or after January 1, 2018. IFRS 15 establishes a five step model to account for revenue arising from the contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The Group has applied the changes in accounting policies retrospectively to each reporting period presented, using the full retrospective approach. Accordingly, the comparative figures in the balance sheet as at December 31, 2017 and the income statement for the quarter ended March 31, 2017 have been restated to reflect the retrospective adjustments upon adoption of IFRS 15.

Warranty obligations

Under IFRS 15, the Group accounts for a service-type warranty as a separate performance obligation to which the Group allocates a portion of the transaction price. The portion of the consideration allocated to the service-type warranty is initially recorded as a contract liability and recognized as revenue over the period which the warranty services are provided.

As a result, the Group's income statement for the first quarter of 2017 was restated as follows:

- Revenue decreased by RMB 6,882,000 to RMB 4,552,639,000.
- Cost of sales increased by RMB 57,793,000 to RMB 3,696,657,000.
- Selling, general and administrative costs decreased by RMB 64,049,000 to RMB 340,812,000.

In summary, the resultant effect of the restatements on the Group's income statement for first quarter of 2017 and the Group's balance sheet as at December 31, 2017 was as follows:

- Revenue was adjusted from RMB 4,559,521,000 to RMB 4,552,639,000.
- Profit after tax was adjusted from RMB 333,102,000 to RMB 332,476,000.
- Profit attributable to the owners of the equity holders of the parent was adjusted from RMB 248,981,000 to RMB 248,503,000.
- Basic and Diluted earnings per share was adjusted from RMB 6.12 to RMB 6.10.
- Equity attributable to equity holders of the parent was adjusted from RMB 8,347,562,000 to RMB 8,335,433,000.

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